



Direct Sales Executive

TEN - Sydney

Network Ten Sydney currently has an opportunity available for an experienced Sales Executive to join the Sales team.

The successful applicant will have proven media experience and an eye for detail. You will be responsible for servicing existing clients, canvassing the market for new business opportunities, and meeting monthly targets. You will also be responsible for the preparation of advertising schedules with covering rationale to secure the business.

As an experienced sales person with exceptional communication and negotiation skills, you will be driven, focused and resilient. To be successful in this role you will have a proven and successful sales technique – You listen to client's needs and you can identify opportunities for a sale.

Overall we're looking for a passionate individual with a "can do" attitude, who is positive; client focused with outstanding presentation skills.

If you are interested in applying for this position please send your written application to:

Sara Robinson
Network Recruitment Manager
Ten – Sydney
careers@networkten.com.au

Applications close Friday 23rd July 2010